

GREEN VALLEY COMPENSATION PLAN (GVCP)

Step by step explanation

1. How to become a Green Valley distributor

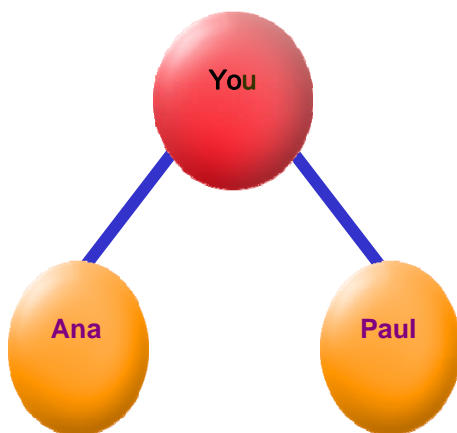
- Any citizen above 18 year old with the civil conduct capability can apply to for becoming a GV Distributor
- You have to filled the application and agreement form, purchase the business start kit
- Sponsored by a qualified Green Valley distributor.
- You need to purchase GV company products of minimum 120PV for 1Business Center or 360PV for 3 business centers according to your need.

2. What are the benefits to be a GV distributor?

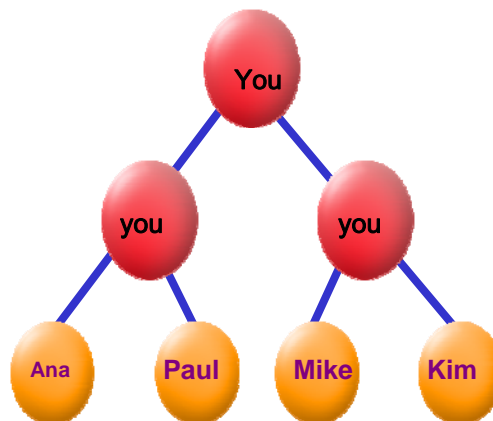
- You will receive a membership number which is printed on your application form.
- You will receive a Start Kit, in which you have all the information for your business.
- You will receive ID and password for a GV E-commerce website
- As an distributor, you can retail company's the products and recruit new distributors
- You can receive commissions from your sales and group sales as well as leadership efforts according to the compensation plan.
- You will receive on going training on products and business buildings.
- You buy products with distributor price

3. What is Business Development Center?

A business development center is an operational establishment set up within Green Valley's computerized organization tracking system. Each organization is based upon the assignment of the independent distributor's coder number and the Business center's extension Letter (e.g.; A, B, C).



1 Business Center



3 Business Centers

4. Options of business Center quantities

To become a distributor, you have 2 options to choose Business Development Centers, you can choose either 1 BDC which is called Sailor entry or 3 BDCs which is called Dreamer entry,

If you choose one BDC, you need to purchase 120PV or above of Green Valley products at the membership Price (about 150\$)

If you choose 3 BDCs, you need to purchase 360 PV or above Green Valley products at the membership price (about 450 \$)

5. ORGANIZATIONAL STRUCTURE

Each business development center (BDC) has two sides. A side is a sales and distribution organization or network structure in the Green Valley Business Development System.

6. PLACEMENT OF BUSINESS DEVELOPMENT CENTERS

Business development centers of new distributors are placed at the discretion of the sponsoring distributor. Existing distributors under which these new BDCs are being placed should be made knowledgeable of their placement within their organization. Placement of BDCs of new distributors is specified on the Distributor Application and Agreement or during the online sign-up process by the new distributor's sponsor. If sponsor did not specify the position of new distributor, the company computer system will follow the rule of putting your first sponsored new distributor on the left side first and your second new distributor on the right side of your organization.

7. HOW TO GET PAID?

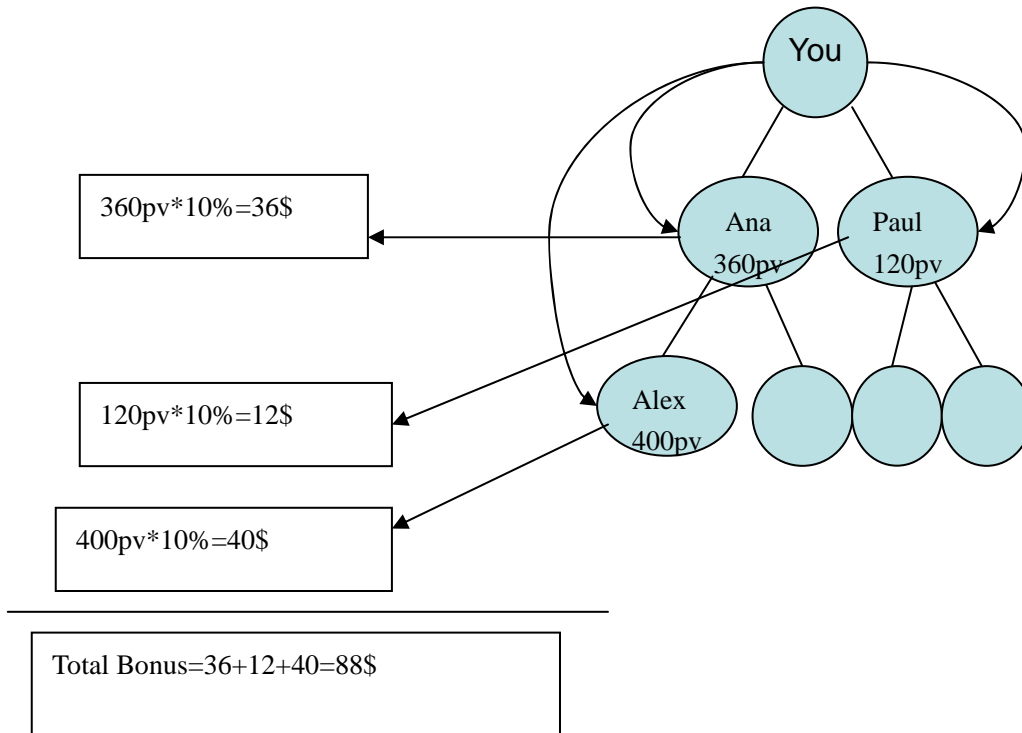
There are 7 kind of income or bonuses you can obtained according to Green Valley Compensation plan. These 7 incomes or bonuses are as follows:

(1) Retail profits (over 20 %)

GV products list has 2 prices, distributor price and customer price. As a distributor, you purchase products at distributor cost and earn gross retail profits of 25%.

(2) Direct Sponsoring bonus (10%)

You are qualified 10% bonus from the purchase of any newly joined person you personally sponsored regardless the person is in which level of your organization. For example, if you personally sponsored Ana, Paul and Alex into your organizations with 360 PV, 120 PV and 400 PV respectively, your bonus will be: $88 \$ (360PV*10\%=36\$ + 120 PV * 10\%=12\$ + 400 PV * 10\%=40\$)$. See the figure below



(3) Organizational bonus (10%)

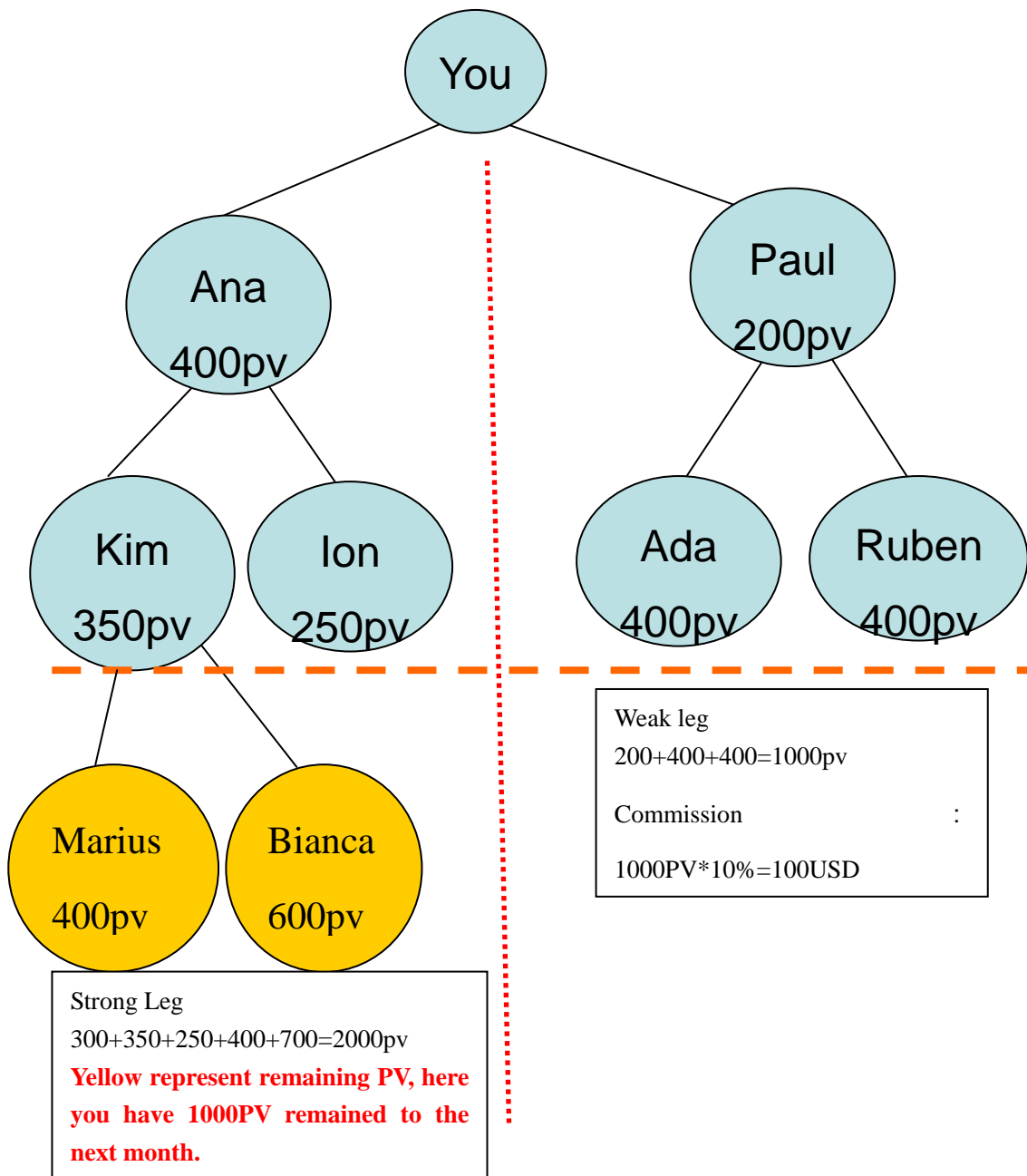
● **What is organizational bonus?**

Organizational bonus is the bonus calculated according to the total accumulated group business volume on your weak (small) organization in a in a monthly calculation cycle. Normally distributor will have one organization bigger and the other one smaller. In order to let distributor to be paid easily and quickly, the company pay the Organizational bonus based on the weak leg.

● **How much you will get?**

You will get 10% of the total business volume of weak organization on a monthly basis. For example, (see the map below) in the 1st month, your weak organization accumulated 1000PV business volume, and your strong organization accumulated 2000PV business volume, your bonus for that month will be:

1000PV*10%=100\$.



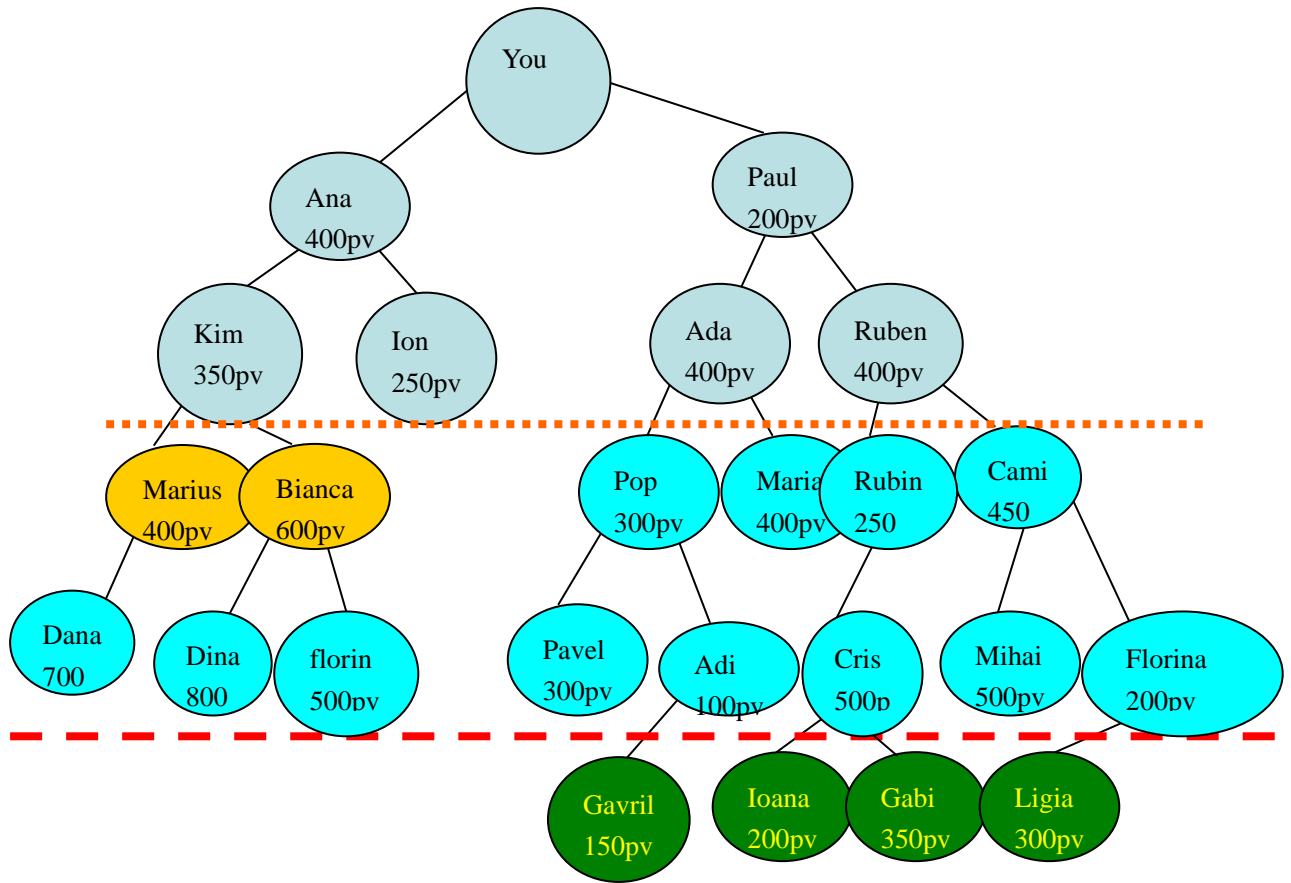
● **What happened with the unused volume on the strong organizations?**

Because we are using 1:1 balance philosophy, in the above case, you will have 1000PV left (The strong leg's 2000PV - weak leg's 1000PV); this remaining 1000PV will be carried over to the next month for further calculation. You will never lose the points for any remaining volume.

● **What happened if my weak organization becomes strong organization?**

If in a month, your weak leg develop faster and becomes strong leg, the company will pay the other leg. for example, in the 2nd month, on your right side organization generated 4000PV and on your left side leg generated 2000 PV, plus the remaining 1000PV, you only have 3000 PV, so it become

weak leg this month, then the company will pay 10% of left side leg which is: $3000PV \times 10\% = 300 \$$.
 The remaining 1000PV on the right leg will be carried over to the following week for calculation.



Yellow represent the remaining PV of last month
 Blue represent this week newly generated PV
 Green represent this month's remaining PV
 Left leg has a total=3000PV (New weak leg)
 Right leg has a total=4000PV (New strong Leg)

(4) Leadership Bonus

● **What is Leadership Bonus?**

Leadership Bonus is the bonus to encourage leaders who help their down lines to become leaders, in another words, if any distributor under you has two legs and obtained organizational bonus in a pay cycle, you will get a percentage from their organization which is detailed in the followings:

1 st generation	30%
2 nd generation	10%
3 rd generation	10%
4 th generation	12%

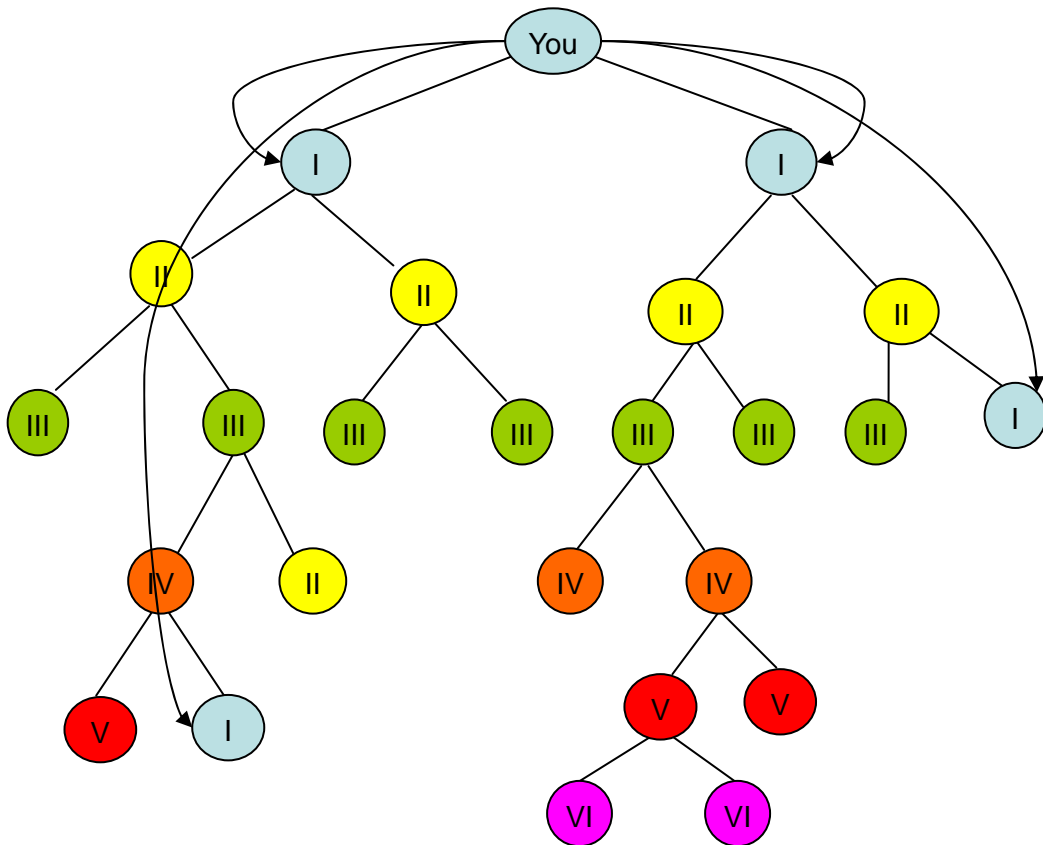
5 th generation	12%
6 th generation	13%
7 th generation	13%

- **What is generation?**

Like a father has a son, and the son has his son and grand son and so on, these sons are the different generations of the father. Here the generation concept is the same but the relation is only between sponsor and being sponsored.

For example, all the people you personally sponsored, no matter which level they are, they are your first generations. All the people directly sponsored by your first generation are your 2nd generation. All the people directly sponsored by your 2nd generation are your 3rd generation... and so on so forth; the company gives relevant percentage of bonus up to 7 generations.

See the map of below



- **Example of leadership bonus**

1st Generation:

You have three people, Ana, Paul and Kim as your first generation, See the map of below:

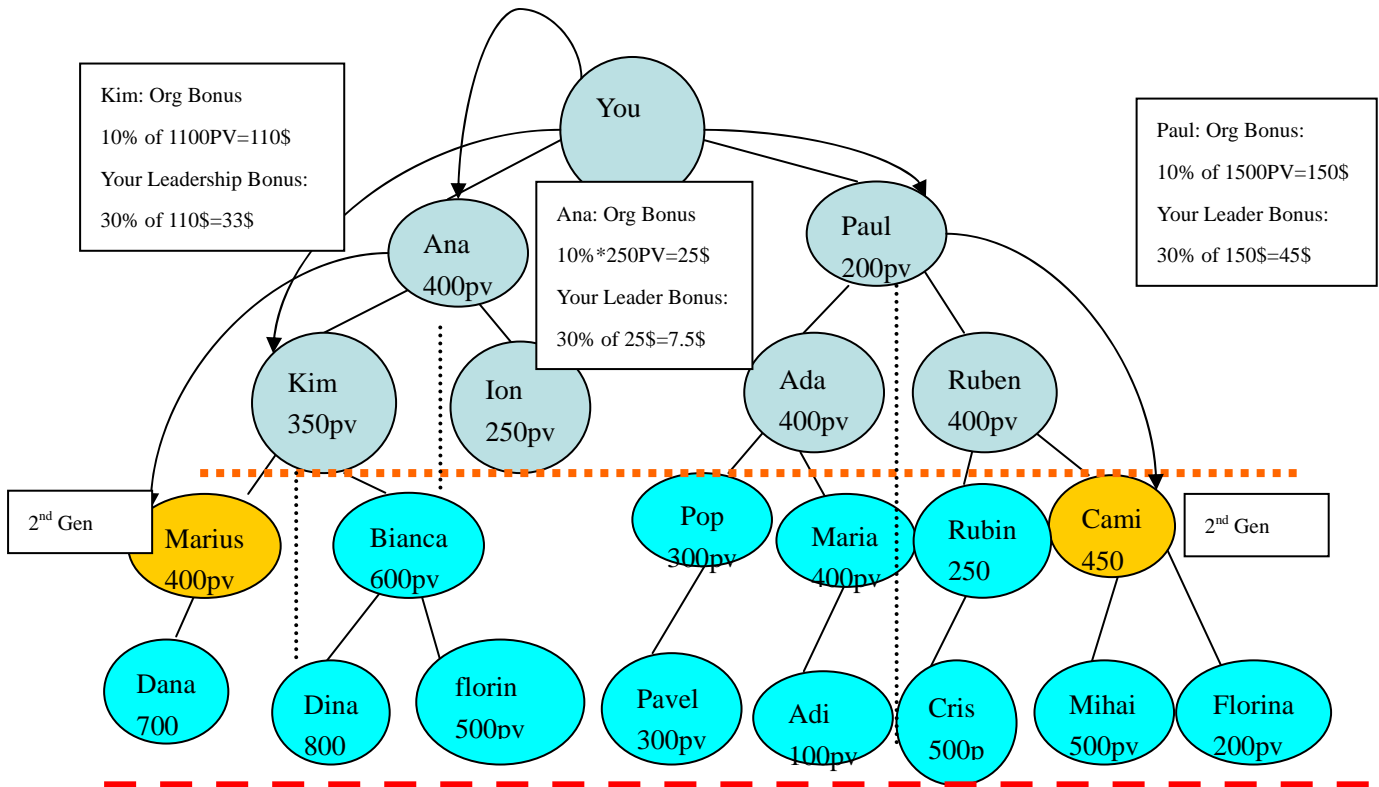
Ana has an organizational bonus of 80\$ (10% of 800 PV in the weak leg), Paul has an organizational bonus of 100\$ and Mike has no organizational bonus. How much you will get?

From Ana you will get 7.5\$(30%* 25\$=7.5\$).

From Paul you will get 45\$ (30%* 150\$=30\$)

From Kim you will get 33\$ (30% *110 =33\$)

Total Leadership bonus for your fist generation is 85.5\$



2nd Generation:

For the 2nd generation, you only have Marius and Cami. Marius has only 1 leg, so he has no organizational bonus, so you will not get any leadership bonus, but for Cami, he has organizational bonus of 20\$ (10% of 200PV), therefore, you will get 2\$ of leadership bonus (10% of 20\$).

Total from your 2nd generation, you get 2\$.

Total leadership Bonus for the first and 2nd generation, you will get 87.5 (85.5\$ 1st generation +2\$ 2nd generation) \$ for this month.

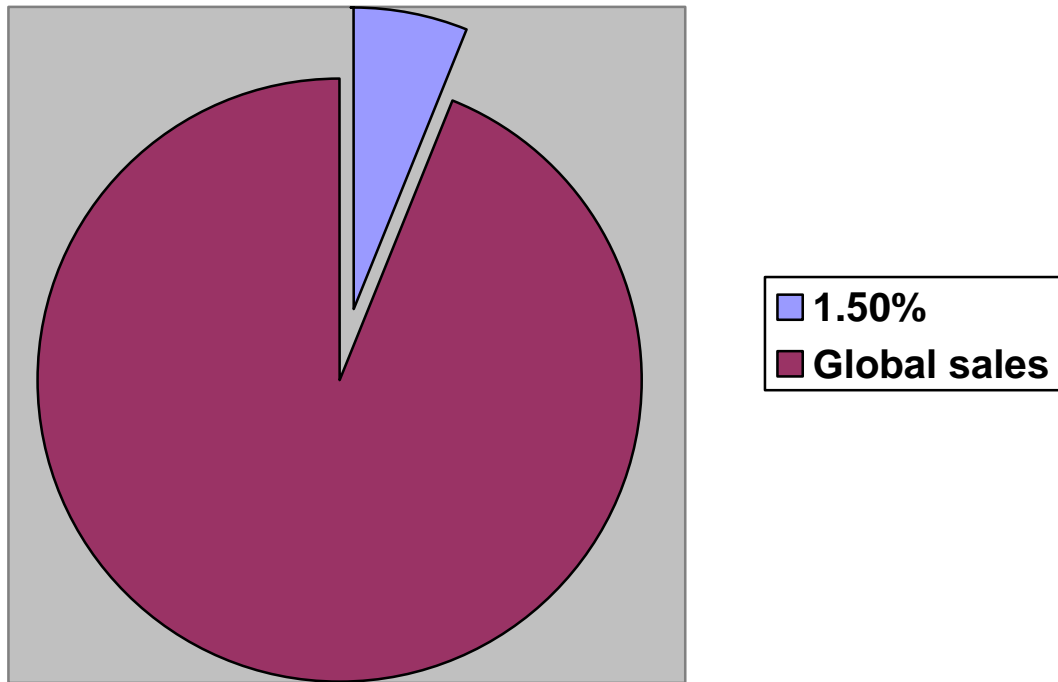
(5) Materials award

Like other companies, the physical materials award, like, laptop computer, car etc will be given to distributors who reach the qualification. At this initial stage, the standard of qualification for materials award will be made by each region and country.

(5) International travel award (1.5%)

The company will take out 1.5% from the global sales for international travel award. According to the sales and network development as well as the trip destination, time period, GV will issue the detail

requirements of PV for each level of distributors. People reach the target will get a free international travel award.



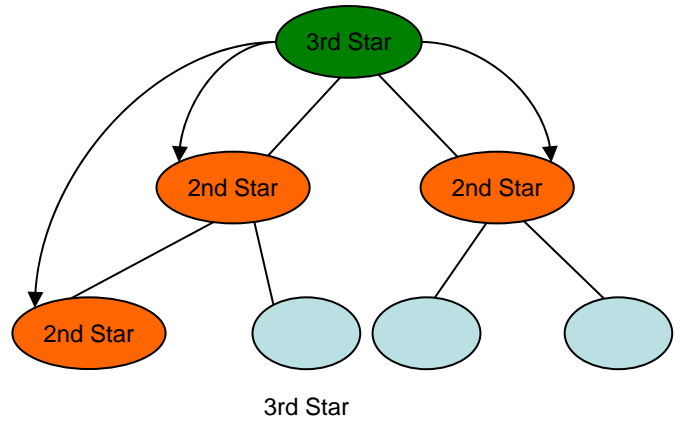
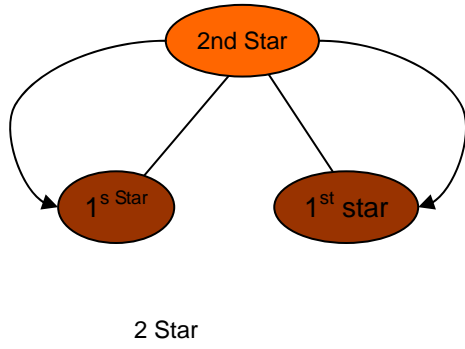
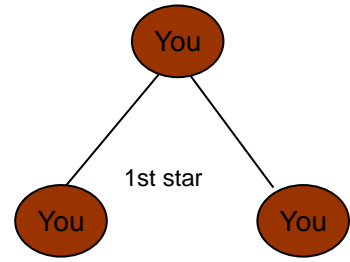
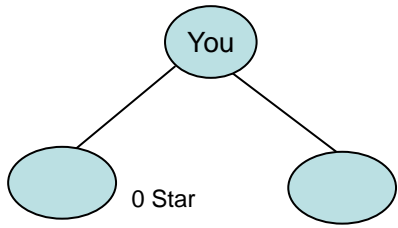
(6) Global melon-cutting bonus (1.5%)

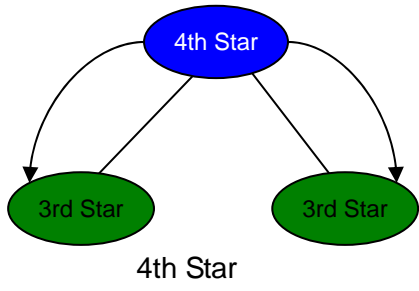
The company will take out 1.5% from the global sales for **Global melon-cutting bonus**. Any distributor who's pin level reaches 7 Star or above is qualified, It is calculated on the basis of weighted average.

8. HOW THE STAR LEVEL ESTABLISHED?

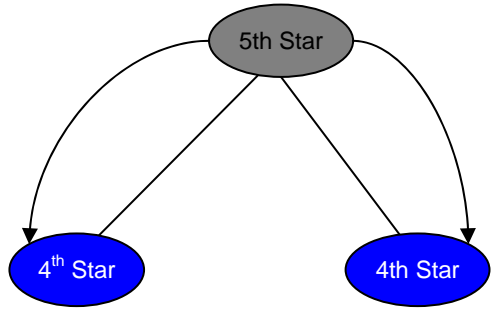
In Green Valley Compensation plan, currently there 8 kinds of star levels established, these start levels are as described in the following table.

Start Level	Qualification
0 Star	Joined with One Business Center
1 st Star	Joined with Three Business Centers
2nd Star	Direct Sponsoring of 2 1 st stars
3rd Star	There are 3 people you sponsored become 2 nd stars
4th Star	There are 2 people you sponsored become 3 rd Stars
5th Star	There are 2 people you sponsored become 4th Stars
6th Star	There are 4 people you sponsored become 5th Stars
7th Star	There are 6 people you sponsored become 5th Star

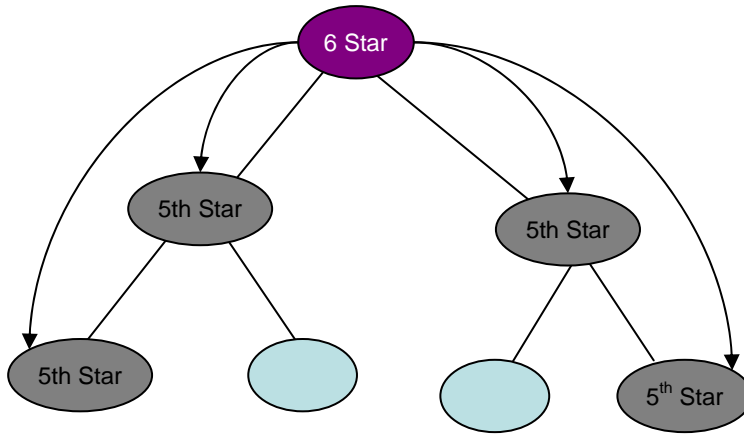




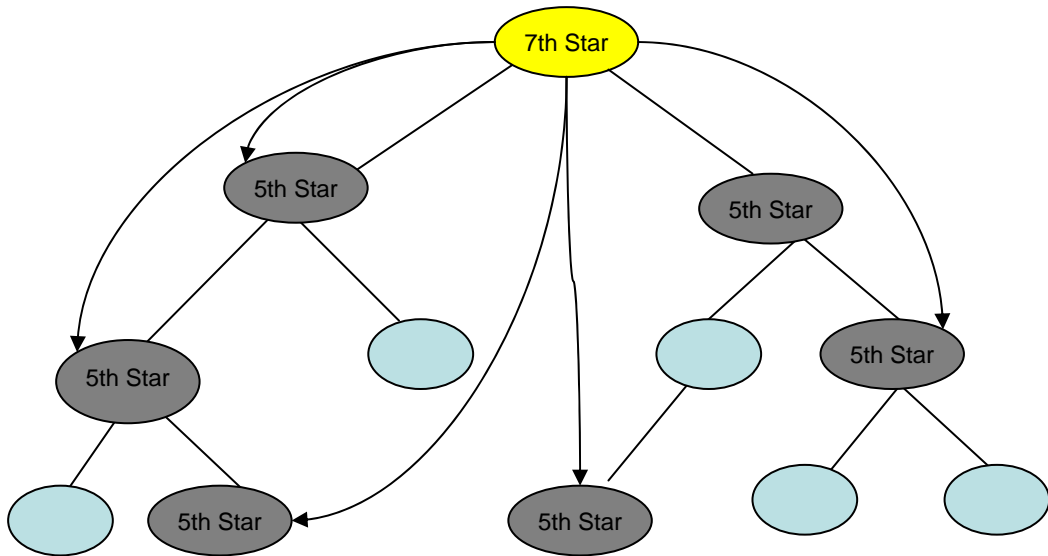
4th Star



5th Star



6th Star



7th Star

9. The benefits of stars level

The star level is related with materials award and leadership award. For example, if you are in the 1st, 2nd, 3rd star level, you will be qualified for the 1st, 2nd and 3rd generation of leadership bonus, but to be able to get 4th, 5th, 6th and 7th generation bonus, you must reach 4th, 5th, 6th, and 7th Star level respectively. See the table below.

1 st generation	30%	(no requirements)
2 nd generation	10%	(no requirements)
3 rd generation	20%	(no requirements)
4 th generation	12%	(must qualified for 4th Star to enjoy this permanently)
5 th generation	12%	(must qualified for 5th Star to and enjoy this permanently)
6 th generation	13%	(must qualified for 6 th Star to enjoy this permanently)
7 th generation	13%	(must qualified for 7th Star to enjoy this permanently)

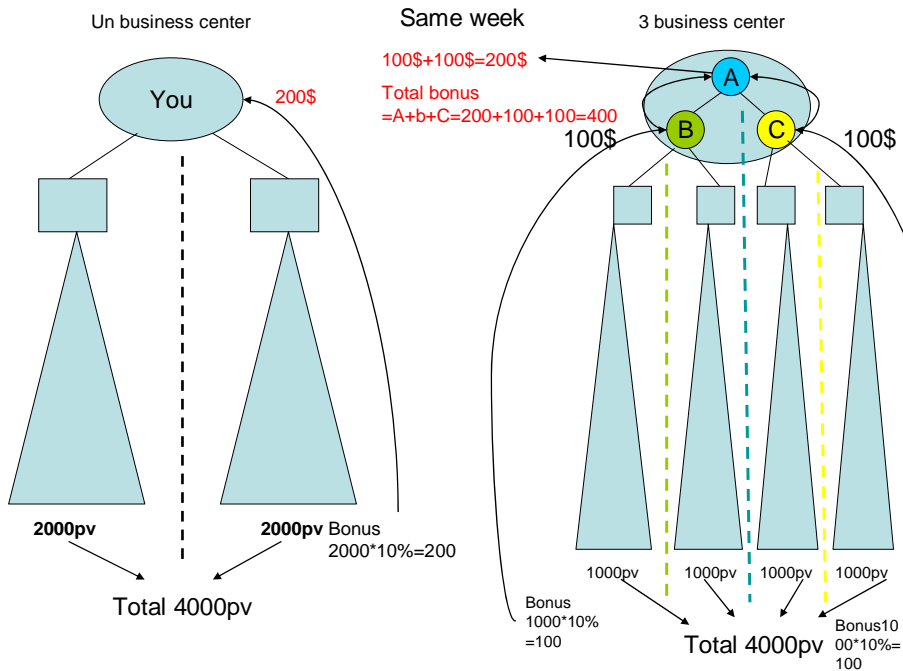
10. Monthly maintain requirements

When distributor reaches 2 Star level, he or she need to have a 10% of monthly maintenance. Before 2 stars, people don't need to do the maintenance. The monthly maintain means when you are reach a leader of 2 Star level, the company will deduct 10% from your commission for you to purchase products ,this 10% maintain is accumulative. Maintenance is the requirements for every network marketing company. The purpose of this maintains is not only set up a target and also can create stable sales in your network so that your income can be stable too. On the other hand, as a leader, you have to use the products and have products to show people,

11. What is the difference of 1BDC and 3 BDCs?

For the people who really want to chive financial independence quickly, the 3 BDCs is the best choice, because it fast and double paid and the maximum income for 3 BC is 3 times more than 1 BC.

Just give you an example for organizational commission. Look at the following table for 1 BDC and 3BDCs.



Suppose they all generated same amount of sales in the same month, let's say 4000PV sales. For the distributor who has 1BDC, he has 2 legs with 2000PV sales on each leg, for 3BDCs, he has 4 legs with 1000PV sales on each leg. For the distributor who has 1BDC, he can only earn 200\$ organizational bonus (10% of weak leg). However, for the distributor who has 3BDCs, he can earn 400\$ (100\$ for B center, 100\$ for C center, and 200\$ for A center). In total, he earned 400\$ for organizational commission for the same amount of sale of the whole network, it is doubled then the distributor who has only 1BC.

It is attractive for you?

Now it is your decision now how do you want to establish your business. Remember that any one who has desire to succeed and take actions, can succeed in this business!